Contributes to prevent malnutrition in sub-Saharan Africa by enabling the distribution of local foods and educating the consumers.
Facts

- 4/10 Zambian children under five are stunted
- Malnutrition associated with 1 of 2 of child deaths in Zambia

What we do...

- Conduct Post Harvest Trainings
- Trained 20,900 smallholder farmers (90% women)
- Provide markets to smallholder farmers and empower them economically.
- Raw materials are processed in our factory and packaged into Moringa products and vegetable items.
THE PROBLEM

- Monocroping-maize
- No value addition
- Price is controlled by Government
THE SOLUTION
INNOVATIVE NUTRIENT PRESERVATION through postharvest training for Neglected and Underutilized Crops

**Sweet Potatoes Leaves**
NUTRITIONAL VALUE:
Vitamins, mineral (calcium, iron, potassium), energy & Selenium

**AMARANTHUS**
NUTRITIONAL VALUE:
Vitamins, iron, energy and zinc

**Cassava Leaves**
NUTRITIONAL VALUE:
Vitamins, energy, proteins and iron

**African Polony**
NUTRITIONAL VALUE:
Protein, calcium and minerals

Sylvia Banda – hands-on!
<table>
<thead>
<tr>
<th></th>
<th>Our Unique Advantage</th>
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</thead>
<tbody>
<tr>
<td>1.</td>
<td>Products are uniquely Zambian and grown naturally</td>
<td>✔️</td>
<td>✔️</td>
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<tr>
<td>2.</td>
<td>Solar dried</td>
<td>✔️</td>
<td>✗️</td>
</tr>
<tr>
<td>3.</td>
<td>Affordable even for low-income customers</td>
<td>✔️</td>
<td>✗️</td>
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**OUR UNIQUE ADVANTAGE**
BENEFITS OF LVA FOODS

Nutritional impact:
Postharvest training through the whole value chain for neglected and underutilized crops

Scale:
SFSL, farmers, consumers and the overall economy become more productive

Commercial viability:
Self-sufficient business model

Innovation:
Creativity has produced Nutri-Cereal Moringa Teabags, Moringa Soup and assorted solar dried vegetables
Investment from 2010-2018: $2m (land, building and stocks)

Revenue from 2016-2018: $850,000

Market potential: $3.5m

<table>
<thead>
<tr>
<th>Project</th>
<th>Cost</th>
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</thead>
<tbody>
<tr>
<td>Factory expansion</td>
<td>$130,000</td>
</tr>
<tr>
<td>Equipment upgrade</td>
<td>$90,000</td>
</tr>
<tr>
<td>Packaging materials</td>
<td>$40,000</td>
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<tr>
<td>Technical support</td>
<td>$20,000</td>
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<tr>
<td>Laboratory equipment</td>
<td>$30,000</td>
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<tr>
<td>Capacity building (farmers)</td>
<td>$90,000</td>
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<tr>
<td>Personnel development</td>
<td>$40,000</td>
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<tr>
<td>Solar drying equipment</td>
<td>$40,000</td>
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<tr>
<td>Bulking centers upgrade</td>
<td>$50,000</td>
</tr>
<tr>
<td>Procurement of raw materials</td>
<td>$130,000</td>
</tr>
<tr>
<td>Transport and logistics</td>
<td>$150,000</td>
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<tr>
<td>Marketing interventions</td>
<td>$90,000</td>
</tr>
<tr>
<td>Contingency (10%)</td>
<td>$90,000</td>
</tr>
</tbody>
</table>
Hector and Sylvia, Executive Chairman and Managing Director, respectively.

THE TEAM


Mwaadza Marie, General Manager.

Chanda Banda, Operations Manager.

Niza Mundi, Finance Manager.

Hector Banda, Business & Research Manager.

Kangwa Banda, Executive Chef.
In Recognition of Economic Empowerment of women across Africa and training more than 10,000 women to be Entrepreneurs in Zambia

Receiving Order of Distinguished Service National Award for persistent innovation and contribution to the promotion of nutrition through training of more than 20,000 smallholder farmers

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