



Putting a Price on Carbon: Increasing Accountability & Driving Culture Change

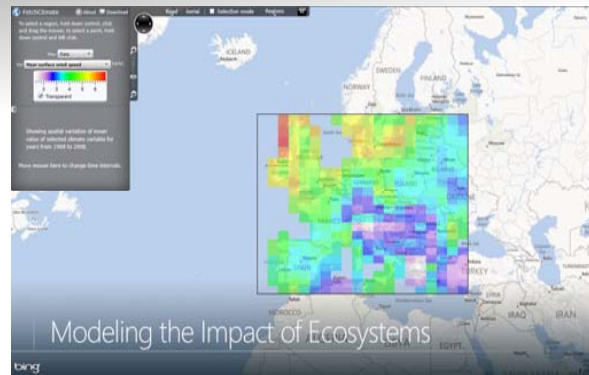
Ray Pinto
Senior Government Affairs Manager



Enable Energy Efficiency



Accelerate Research Breakthroughs



Demonstrate Responsible Environmental Leadership

Be lean

by reducing energy use and air travel through technology-driven efficiency

- Setting targets for reducing energy consumption in our data centers, labs, and offices
- Setting targets for reducing air travel using Microsoft collaboration technology
- Controlling energy use in our offices with an enterprise-wide energy management program

Be green

by making more environmentally responsible choices with our energy, waste, and water

- Setting long-term renewable power purchase agreements
- Investing capital in new renewable energy projects
- Connecting data centers directly to innovative renewable energy sources
- Purchasing market RPS and carbon offsets
- Establishing reduction goals for waste and water

Be accountable

by quantifying our carbon impact and holding groups responsible

- Setting a carbon price to internalize the external impact of our operations
- Changing the terms responsible for emissions from data centers, offices, labs, and air travel
- Improving transparency using emissions-tracking software and GRI reporting
- Optimizing the supply chain
- Engaging employees through environmental sustainability programs

Data

How we think about the challenge

carbon^{free}™

Reduced
energy use and
employee air travel



Efficiency

Reduced carbon footprint



Reduced cost

Alignment with
code of ethics



Responsibility

Risk mitigation



Regulatory
compliance



Citizenship
projects

Leadership

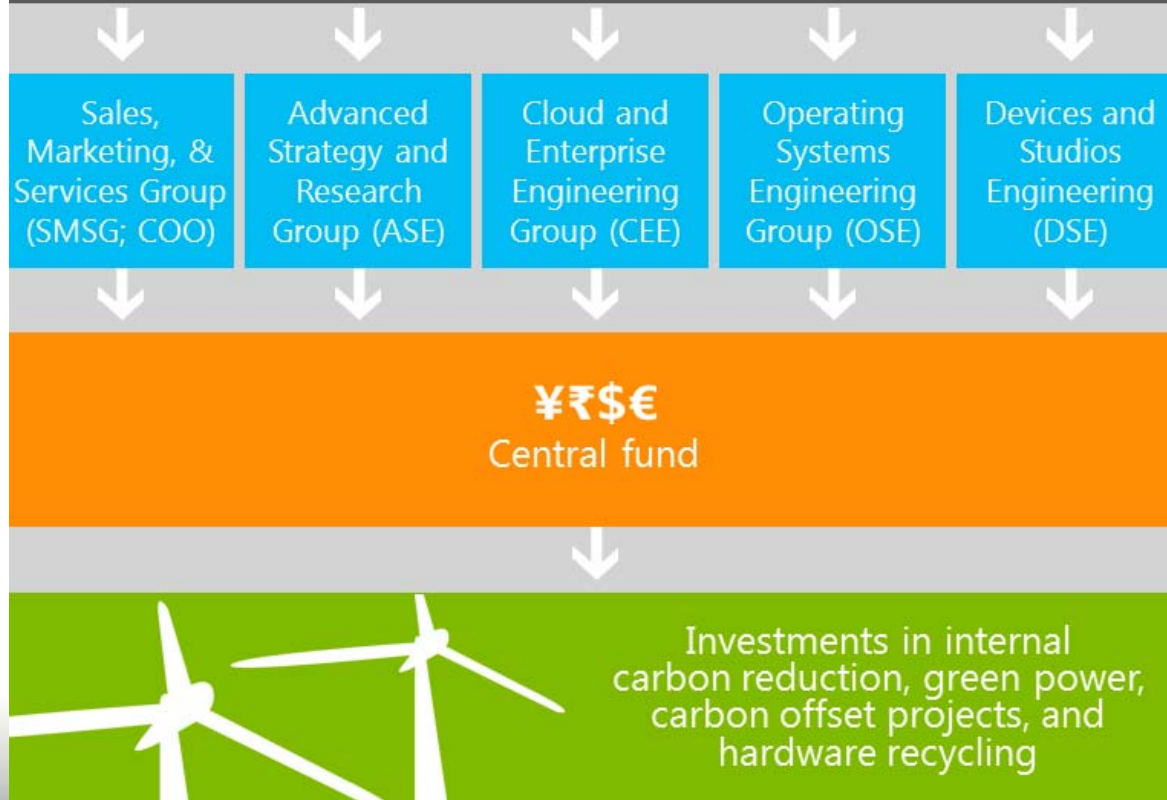
Innovation





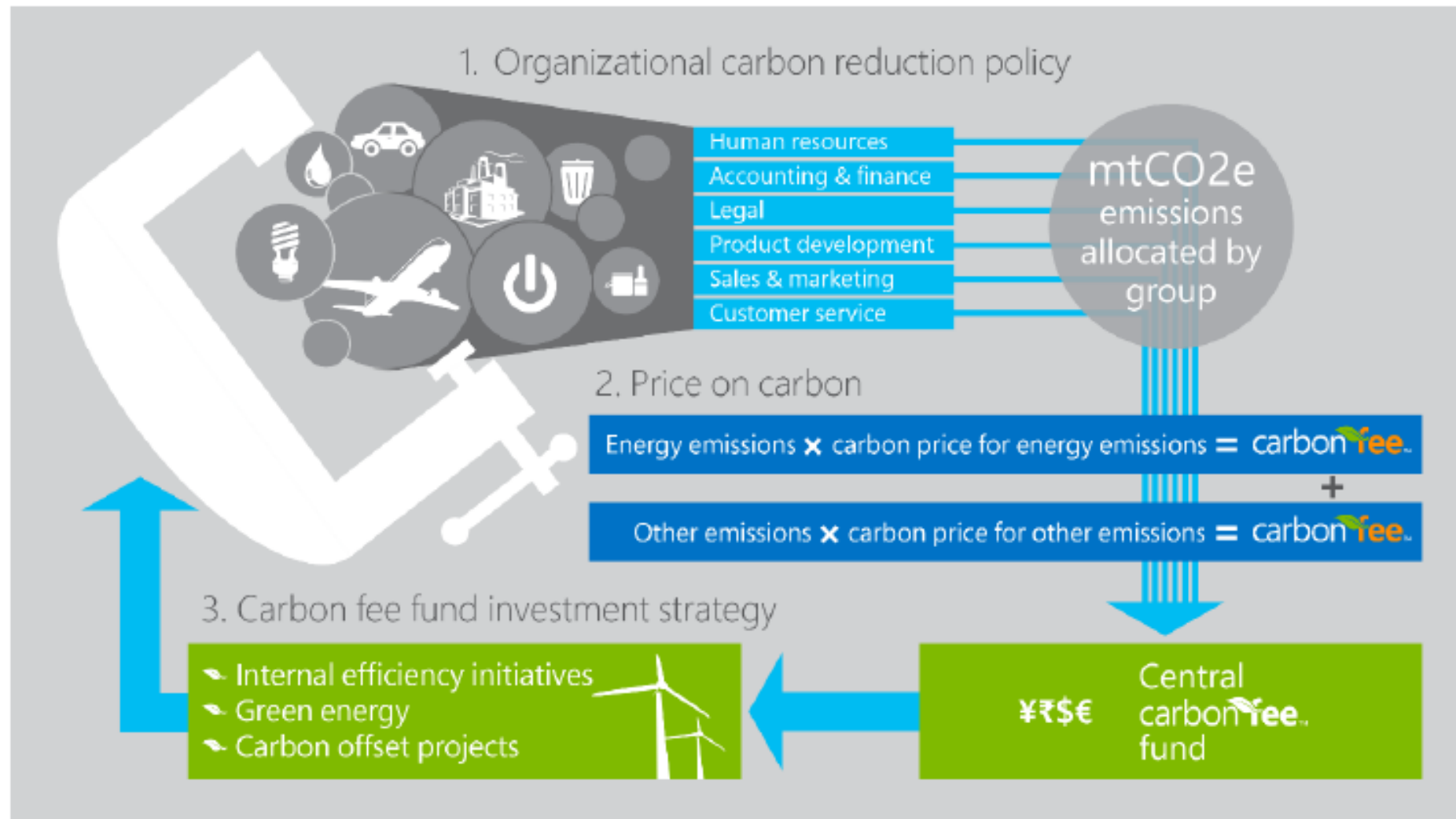
carbon^{free}

Set in consultation with the Office of the CFO based on the average price of renewable energy and carbon offset projects globally



CARBON FEE: How it works

The three primary components of our carbon fee model



- 15M sq. ft. / 118 Buildings
- 30k pieces of mechanical equipment
- 7 major bldg mgt systems
- 500 million data points collected per day
- \$1.5M in cost savings in first year



A **LIVING LAB**: Microsoft's Puget Sound Campus





Chifeng Wind Power China



Jogimatti Wind Power India



Soma Wind Power Turkey



Ankara Landfill Gas to Energy Turkey



Brazil Farm Methane Brazil



Acre Amazonian Rainforest Conservation
REDD+, Brazil



Cerâmica Menegalli Biomass Brazil



Oddar Meanchey Community REDD+,
Cambodia



Meru & Nanyuki Community
Reforestation, Kenya



Alto Mayo REDD+, Peru



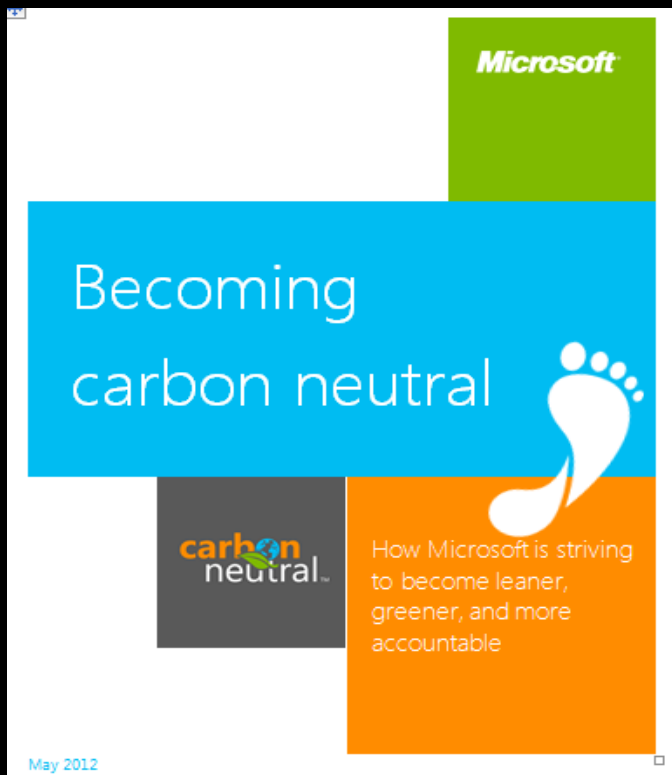
Guatemala Water Filtration & Cookstoves, Guatemala



Mongolian Insulation & Energy Efficiency,
Mongolia

Whitepapers

aka.ms/carbonfee



aka.ms/carbonimpact



aka.ms/carbon



About the author

Tamara ("TJ") DiCaprio is responsible for reducing the global environmental operational footprint at Microsoft. TJ joined the Microsoft Environmental Sustainability group in 2010 and since that time has worked closely with the Environmental Sustainability, Citizenship, and Finance teams to develop an internal carbon footprint strategy, establish an internal governance model, and shape internal corporate carbon reduction policy direction. She was the chief architect behind the development and implementation of Microsoft's carbon neutral policy and carbon fee model. TJ was recognized by the US Congress and received the 2013 EPA Individual Climate Leadership Award for her work in establishing bold mitigation efforts to climate change at Microsoft.





important when designing a carbon fee model:

step 1

Calculate your carbon impact

- A. Complete a carbon emissions inventory
- B. Improve transparency using emission- and energy-tracking software

step 2

Establish a carbon reduction policy and develop an investment strategy

- A. Identify your accountable stakeholders
- B. Establish an internal carbon reduction policy
- C. Define your carbon fee emissions boundary and allocation structure
- D. Develop your carbon fee fund investment strategy

step 3

Determine your internal carbon price

- A. Set your carbon price
- B. Calculate projected costs by group

step 4

Gain approval and establish governance and feedback loops

- A. Gain approval for your model
- B. Establish an internal cross-organizational committee to provide ongoing input and guidance

step 5

Administer the fee, communicate results, and evolve to increase impact

- A. Allocate the carbon fee
- B. True up to actuals
- C. Communicate progress internally
- D. Report on your emissions performance externally
- E. Plan for the future